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13<sup>th</sup> Nov 2018

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### **To whom it may concern**

Since 2004, I have been working with Dr. Gerald WISSEL on various projects. At first, we cooperated while he had a senior management position within Lufthansa Group and later while he had founded AIRBORNE Consulting. During all these years, Gerald was a reliable and true partner to me with a broad understanding of the aviation industry and in-depth knowledge in private aviation.

He has the rare talent to combine strategic visions with practical implementation know-how and is thus an ideal partner to discuss long-term change projects and quick fix solutions at the same time. His tight network within aviation industry provides him with insights of future trends long before they become publicly known. He is quick to grasp a weak spot in a proposed strategy and has a strong focus on execution.

All projects Gerald has been involved for Lufthansa Technik were finished on time, within budget and delivering the expected results. He is an experienced project manager who has surprised me more than once by bringing together excellent team members for complex projects. His team shows great passion for their work and has highly developed social skills. Cooperation with Lufthansa staff during difficult projects has been outstanding.

Gerald is highly trust-worthy and honest. I can recommend him and his AIRBORNE Consulting team for all possible projects within aviation industry.

Kind regards,



Kai-Stefan Röpke  
Vice President Commercials  
VIP & Special Mission Aircraft Services