



July 25, 2017

Re: Dr. Gerald Wissel/ AIRBORNE Consulting Hamburg GmbH

To Whom It May Concern:

For over 15 years, I have had the pleasure of working with Dr. Gerald Wissel and members of his team. Over this time, I worked with a number of international airlines and airports, leading to opportunities we have had to work together on various projects across diverse cultures throughout Europe, Asia, Africa and the Middle East.

Gerald leads a highly capable team with diverse backgrounds. Combined, they have many years of experience as executives with airlines, airports, travel agencies, and other aviation related organizations. Together, they have carried out numerous international projects, operating with a high degree of cultural sensitivity, in the aviation and tourism fields. I have personally witnessed the results of projects they've undertaken for clients by developing business strategies and structures that have been successfully implemented and maintained.

When it comes to organizations that have become leading aviation experts and motivators for positive change management in recent years, Gerald's company, AIRBORNE Consulting Hamburg GmbH, is at the forefront. In particular, their assessments and opinions have not only been valued by myself and the organizations I have worked with, but they are also highly regarded by industry, government and the media.

Gerald is a visionary leader that employs a team that shows great passion for their work. I would recommend Dr. Wissel and AIRBORNE Consulting Hamburg GmbH without hesitation. If I can be of additional assistance, I can be reached at +1 (902) 873-3462 or bert.vanderstege@hial.ca.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Bert van der Stege', written over a horizontal line.

Bert van der Stege
Vice President & Chief Commercial Officer

