

8th Nov. 2018

Re: Refence letter for Dr. Gerald Wissel – AIRBORNE Consulting Hamburg GmbH

To Whom It May Concern

Dr. Gerald Wissel, AIRBORNE Consulting Hamburg, and I have been successfully working together on various international projects when it comes to M&A as well as sales strategies. Our partnership exists since years and I am always happy to count on their expertise, reliability and accountability.

AIRBORNE Consulting Hamburg GmbH as an international aviation & tourism consulting company provides advisory services to airlines, operators, airports, governments, civil aviation authorities and equity investors.

My cooperation with AIRBORNE has always been very professional and success-oriented.

Gerald is characterized by a high degree of reliability, innovation, professionalism and extensive industry acknowledged proven experience when it comes to aviation business.

The cooperation with Gerald and his team has always been constructive, goal-oriented, cooperative and successful.

Gerald leads a highly capable team with diverse backgrounds. Combined, they have many years of experience as executives with airlines, airports, travel agencies, and other aviation related companies.

Gerald and his team have carried out numerous international projects, operating with a high degree of cultural sensitivity, in the area of aviation and tourism.

I have personally witnessed the results of projects they've undertaken for clients by developing business strategies and structures that have been successfully implemented and maintained.

AIRBORNE Consulting Hamburg GmbH, is the first choice for organizations that aim to be leading aviation experts and motivators for positive change management. Gerald is a strategic leader that employs a team that shows great passion for their work.

I am looking forward being supported again in future by Gerald and his team when new projects will be arising.

Sincerely,



Thorsten Heil
CEO & Accountable Manager